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6 Attorney for Universal Card, Inc.
7 dba Merchant Services of Irvine

8 **UNITED STATES BANKRUPTCY COURT**
9 **NORTHERN DISTRICT OF CALIFORNIA (OAKLAND)**

10
11 In re:) Case No. 16-40340 WJL 7
12)
13 JOHN EUGENE FOX,) Chapter 7
14)
15 Debtor.) Adversary Case No.
16)
17 Universal Card, Inc., a)
18 California corporation, dba) COMPLAINT TO DETERMINE
19 Merchant Services of Irvine,) DISCHARGEABILITY OF DEBT
20)
21 Plaintiff,) 11 U.S.C. §§523(a)(2) and
22 vs.) 523(a)(6)
23)
24 John Eugene Fox, an)
25 individual,)
26)
27 Defendant.)
28)

21 Plaintiff Universal Card, Inc., dba Merchant Services of Irvine,
22 alleges:

23 1. This is an adversary proceeding to determine dischargeability
24 of a debt.

25 2. This adversary proceeding is brought in connection with
26 Defendant's Case No. 16-40340 WJL 7, entitled In re John Eugene Fox,
27 under chapter 7 of Title 11 of the United States Code now pending in
28 this court. This court has jurisdiction over this proceeding under

1 Title 11 of the United States Code, Section 523(c) and Title 28 of the
2 United States Code, Sections 157(b) and 1334. This adversary
3 proceeding is a "core proceeding" as provided in Title 11 of the
4 United States Code, Section 157(b)(2)(I).

5 3. Defendant, John Eugene Fox, is an individual and seeks to be
6 discharged herein under Title 11 of the United States Code, Section
7 727.

8 4. On or about February 8, 2016, Defendant filed his voluntary
9 Chapter 7 bankruptcy petition herein and Marlene G. Weinstein was
10 appointed as Chapter 7 Trustee.

11
12 FIRST CLAIM FOR RELIEF
11 U.S.C. §523(a)(2)

13 5. Plaintiff is informed and believes, and based thereon,
14 alleges Fox Ortega Enterprises, hereinafter referred to as "Fox
15 Ortega", were and are at all times herein mentioned corporations
16 formed by Defendant John Eugene Fox, and duly organized and existing
17 under and by virtue of the laws of the State of California, or
18 authorized to do business and doing business in the County of Alameda,
19 State of California.

20 6. Plaintiff is informed and believes, and based thereon,
21 alleges Fox Ortega Enterprises was a California corporation doing
22 business under the fictitious name of Premier Cru in the County of
23 Alameda, State of California.

24 7. Defendant John Eugene Fox is, and all times mentioned herein
25 was, a resident of the county of Contra Costa, state of California.

26 8. On or about May 7, 2014, a written Merchant Processing
27 Application and Agreement (hereafter the "Agreement") was entered into
28 between Plaintiff and Fox Ortega Enterprises and Premier Cru. The

1 essential terms of said Agreement were that Plaintiff would provide
2 credit card processing services for Fox Ortega and Premier Cru and Fox
3 Ortega and Premier Cru would pay for same. A true and correct copy of
4 the Agreement (sans Program Guide) is attached hereto as Exhibit "A"
5 and, by this reference, incorporated herein as though set forth in
6 full. Some identifying information has been redacted to protect
7 privacy.

8 9. On or about May 7, 2014, Defendant John Eugene Fox entered
9 into a written personal guaranty as to the debts of Fox Ortega
10 Enterprises and Fox Ortega Enterprises doing business as Premier Cru
11 to Plaintiff. A true and correct copy of said guaranty is attached
12 hereto as Exhibit "A".

13 10. Plaintiff performed all conditions, covenants and promises
14 under the Agreement which it was obligated to perform save and except
15 those which it was excused and/or prevented from performing.

16 11. Plaintiff is informed and believes that since 2001,
17 Defendant, and representatives of Defendant, Fox Ortega and Premier
18 Cru, have accepted orders and been paid for orders of wine from
19 various customers of Defendant, Fox Ortega Enterprises and Premier Cru
20 through credit card charges on the customers' credit cards. Defendant
21 accepted payments for the orders of wine, and agreed to deliver the
22 wine ordered by the customers. Defendant repeatedly promised to either
23 deliver the wines specified in the Sales Orders to Defendant's
24 customers, or later to return the payments made by the customers.
25 Defendant was required to keep an appropriate amount of funds in bank
26 accounts to support ACH withdrawals for credit card chargebacks.

27 12. Defendant has been engaged in a fraudulent scheme to
28 improperly retain funds advanced by customers of Defendant, Fox Ortega

1 Enterprises and Premier Cru through credit card charges. Since 2013
2 Defendant and representatives of Defendant, Fox Ortega and Premier Cru
3 falsely informed customers that Defendant would deliver the wines that
4 customers had already paid for notwithstanding the fact Defendant knew
5 that those deliveries would not be made. Defendant and representatives
6 of Defendant, Fox Ortega Enterprises and Premier Cru made false
7 excuses to delay repayment of the funds that customers had advanced.
8 In conjunction therewith, Defendant falsely promised to Plaintiff
9 herein to make payment on the chargebacks created by Defendant's
10 customers cancelling the credit card charges which funds Defendant had
11 retained.

12 13. Defendant failed to keep sufficient funds in bank accounts.
13 Defendant would receive deposits from customer credit cards into
14 Defendant's bank accounts, and then quickly remove those funds.
15 Consequently funds would go into Defendant's bank accounts for sales,
16 but then would not be present for withdrawal to cover chargebacks.
17 Additionally, Plaintiff is informed and believes that as part of the
18 scheme to retain funds received from customers through credit card
19 charges and checks written to Defendant, Fox Ortega and Premier Cru,
20 Defendant would send payment to customers knowing that there would be
21 insufficient funds in the business accounts to satisfy those checks
22 to deceive customers and Plaintiff that obligations were being
23 satisfied. By appearing to satisfy the financial obligations,
24 Defendant knowingly made false representations that Plaintiff and
25 Defendant's customers would be paid. Defendant's conduct is part of
26 a continuing fraudulent scheme to defraud Plaintiff and customers of
27 Defendant, Fox Ortega Enterprises and Premier Cru.

28 14. At the time Defendant made the promises and statements to

1 Plaintiff and to Defendant's customers as alleged above, Defendant had
2 no intention of performing the required obligations.

3 15. The promises and statements were made by Defendant with the
4 intent to induce Plaintiff not to take any formal legal action against
5 Defendant, and to continue accepting and processing credit card
6 charges from customers of Defendant, Fox Ortega Enterprises and
7 Premier Cru.

8 16. Plaintiff was, at the time Defendant's false promises and
9 statements were made, ignorant of Defendant's secret intention not to
10 perform, and Plaintiff reasonably and justifiably relied on
11 Defendant's promises and statements. In the exercise of reasonable
12 diligence, Plaintiff could not have discovered Defendant's secret
13 intention not to perform. In reliance on Defendant's false statements
14 and promises, Plaintiff refrained from taking formal legal action
15 against Defendant, and continued to accept and process credit card
16 charges from customers of Defendant, Fox Ortega Enterprises and
17 Premier Cru.

18 17. Defendant failed to abide by his promises, and failed to
19 either deliver the wines specified in the Sales Orders, refund
20 payments to customers of Defendant, Fox Ortega Enterprises, and
21 Premier Crus and failed to repay credit card chargebacks to Plaintiff.

22 18. As a proximate result of Defendants' fraudulent conduct,
23 Plaintiff has been damaged in the amount of at least \$3,781,872.20,
24 plus interest.

25 19. It should be further noted and is herewith pled for, that
26 inherent in the nature of the transactions between the parties is the
27 fact that "chargebacks" are an ongoing factor and a particular
28 transaction may be objected to by the cardholder many months after

1 such a transaction takes place and such objection may lead to an
2 eventual "chargeback" which in turn will become an additional amount
3 in Plaintiff's claim herein against Defendants. As this litigation
4 progresses it is inherently possible that additional "chargebacks" may
5 be "in the pipeline" and may mature after the initiation of this case
6 or the service of this Complaint. Such additional "chargebacks"
7 (including fees associated therewith and interest accruing thereon)
8 as may later be determined subsequent to the initiation of this case
9 are also sought in this case and claim is made therefor. Such will be
10 demonstrated by the factual affidavit or testimony of Plaintiff or its
11 agents hereafter and Defendant is herewith notified of the open-ended
12 nature of this matter and that additional sums over and above that
13 which is presently specified herein may become additional portions of
14 Plaintiff's claim hereafter and will be included in the amounts sought
15 at the time of trial.

16 20. The aforementioned conduct of Defendants was an intentional
17 misrepresentation made with the intention on the part of Defendant of
18 damaging Plaintiff. Defendants made false promises and statements, and
19 otherwise engaged in despicable conduct in conscious disregard of
20 Plaintiffs rights, justifying an award of punitive damages.

21
22 **SECOND CLAIM FOR RELIEF**

(11 U.S.C. §523(A)(6))

23 21. Plaintiff incorporates by reference the allegations
24 contained in the preceding paragraphs of plaintiff's previous claim
25 for relief, and each an every part thereof with the same force and
26 effect as though set out at length herein.

27 22. The fraudulent action of Defendant caus a willful and
28 malicious injury to Plaintiff and its business. Defendant

1 intentionally made the representations concerning credit charges,
2 deliver of wine, credit card chargebacks and maintaining sufficient
3 funds to pay credit card chargebacks to induce Plaintiff to continue
4 process credit card charges of customers of Defendant, Fox Ortega and
5 Premier Cru, with the intent to receive substantial sums from
6 Plaintiff without performing any of the obligations required under the
7 Agreement, and only to cause substantial damage to Plaintiff and its
8 business.

9 23. In doing the acts herein alleged, Defendant acted with
10 malice, oppression, and fraud. Plaintiff is therefore entitled to
11 exemplary and punitive damages in an amount according to proof at time
12 of trial.

13 24. The debt of Defendant to Plaintiff for this wilful and
14 malicious injury is nondischargeable under Section 523(a)(6) of Title
15 11 of the United States Code.

16 WHEREFORE, Plaintiff prays for judgment against Defendant for
17 each claim of relief alleged herein above, as follows:

18 FIRST CLAIM FOR RELIEF:

19 1. That this court make a determination that the indebtedness
20 of Defendant to Plaintiff is nondischargeable;

21 2. For general damages in the sum of \$3,781,872.20, or more
22 according to proof at time of trial;

23 3. That this court determine the remaining issues and render a
24 judgment for Plaintiff for the amount of their debt;

25 4. For interest, attorney's fees and court costs;

26 5. For punitive damages in an amount appropriate to punish
27 Defendant and deter others from engaging in simialr conduct; and,

28 6. For such other and further relief as this Court deems just

1 and proper;

2 SECOND CLAIM FOR RELIEF

3 7. That this court make a determination that the indebtedness
4 of Defendant to Plaintiff is nondischargeable;

5 8. For general damages in the sum of \$3,781,872.20, or more
6 according to proof at time of trial;

7 9. That this court determine the remaining issues and render a
8 judgment for Plaintiff for the amount of their debt;

9 10. For interest, attorney's fees and court costs;

10 11. For punitive damages in an amount appropriate to punish
11 Defendant and deter others from engaging in similar conduct; and,

12 12. For such other and further relief as this Court deems just
13 and proper.

14 Date: 5/11/2016

ROGERS, MacLEITH & STOLP, LLP

15
16 By: 

THOMAS J. STOLE, ESQ.
Attorney for Plaintiff
Universal Card, Inc., a California
corporation, dba Merchant Services of
Irvine

EXHIBIT “A”

MERCHANT PROCESSING APPLICATION AND AGREEMENT				(Page 1 of 4)
Office <u>Norcal</u>		Consultant's Name <u>Nancy McFarland</u>		ID# <u>5025</u>
Merchant Number _____		Chain # _____		Headquarters # _____
I. BUSINESS INFORMATION				
MerServ1604(ia) MerServ1604(ia)				
Client's Business Name (Doing Business As): <u>Premier Cru</u> - Internet Acct				
Client's Corporate/Legal Name (Use Also For Headquarter's Information): <u>Fox Ortega Enterprises</u>				
Business Address: (No P.O. Box) <u>1011 University Ave</u>				
Billing Address: (If Different Than Location Address) _____				
City: <u>Berkeley</u>	State: <u>Ca.</u>	Zip: <u>94710</u>	City: _____	State: _____ Zip: _____
Location Phone #: <u>510-644-9463</u>	Location Fax #: <u>510-647-3833</u>	Contact Name: <u>John Fox</u>		
Business Website Address: <u>w premiercru.net</u>		Contact Phone #: <u>935-683-4588</u>	Business Email Address: <u>John@premiercru.net</u>	
Send Retrieval Requests to: <input type="checkbox"/> DBA Location <input type="checkbox"/> Corp/Legal Location			Send Merchant Monthly Statement to: <input type="checkbox"/> DBA Location <input type="checkbox"/> Corp/Legal Location	
Name (as it appears on your income tax return) _____		FEDERAL TAX ID # (as it appears on your income tax return) <u>94-3360341</u>		<input type="checkbox"/> I certify that I am a foreign entity/nonresident alien. (If checked, please attach IRS Form W-9.)
NOTE: Failure to provide accurate information may result in a withholding of merchant funding per IRS regulations. (See Part II, Section A.3 of your Program Guide for further information.)				
<input type="checkbox"/> INDIVIDUAL/SOLE PROPRIETORSHIP: State in which Certificate of Assumed Name Filed: _____ State: _____ <input type="checkbox"/> TAX EXEMPT ORGANIZATION (501C) State: _____ <input type="checkbox"/> GOVERNMENT (Federal, State, Local)				
<input type="checkbox"/> CORPORATION - CHAPTER S, C State: <u>CA</u> <input type="checkbox"/> INTERNATIONAL ORGANIZATION <input type="checkbox"/> LIMITED LIABILITY COMPANY State Filed: _____				
<input type="checkbox"/> MEDICAL OR LEGAL CORPORATION State: _____ <input type="checkbox"/> ASSOCIATION/ESTATE/TRUST State Filed: _____ <input type="checkbox"/> PARTNERSHIP State Filed: _____				
SIC/MCC #: _____ Detailed Explanation of Type of Merchandise, Products or Services Sold: <u>Wine sales</u>				
Profile Type: <input type="checkbox"/> Retail <input type="checkbox"/> Retail w/tipline <input type="checkbox"/> Restaurant <input type="checkbox"/> Restaurant w/tipline <input type="checkbox"/> Lodging <input type="checkbox"/> Internet <input checked="" type="checkbox"/> Moto				
2. ADDITIONAL CREDIT / SITE SURVEY INFORMATION - ALL MERCHANTS				
Are you using a Vendor? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, please supply a copy of Vendor's report.				
1. Zone: <input checked="" type="checkbox"/> Business District <input type="checkbox"/> Industrial <input type="checkbox"/> Residential 2. Location: <input type="checkbox"/> Mall <input type="checkbox"/> Office <input type="checkbox"/> Home <input checked="" type="checkbox"/> Shopping Area <input type="checkbox"/> Mixed <input type="checkbox"/> Apartment <input type="checkbox"/> Isolated 3. How many employees: <u>20</u> 4. How many Registers / Terminals: <u>1</u> 5. Is proper license visible? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No, explain: _____ 6. Where is the merchant name displayed at the site? <input type="checkbox"/> Window <input type="checkbox"/> Door <input checked="" type="checkbox"/> Store Front 7. Merchant Occupies: <input checked="" type="checkbox"/> Ground Floor <input type="checkbox"/> Other: _____ 8. # of Floors/Levels: <input checked="" type="checkbox"/> 4 <input type="checkbox"/> 2-4 <input type="checkbox"/> 5-10 <input type="checkbox"/> 11+ 9. Remaining Floor(s) Occupied by: <input type="checkbox"/> Residential <input checked="" type="checkbox"/> Commercial <input type="checkbox"/> Combination 10. Approximate Square Footage: <input type="checkbox"/> 0-250 <input type="checkbox"/> 251-500 <input type="checkbox"/> 501-2,000 <input checked="" type="checkbox"/> 2,001 plus 11. Are customers required to leave a deposit? <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes If Yes, % of deposit required: _____ % 12. Return Policy: <input type="checkbox"/> Full Refund <input type="checkbox"/> Exchange Only <input checked="" type="checkbox"/> None 13. Do you have a refund policy for MC/Visa/Discover Network/ American Exp. OnePoint Sales? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, check one: <input type="checkbox"/> Exchange <input type="checkbox"/> Store Credit <input checked="" type="checkbox"/> MC/Visa/Discover Network/American Express OnePoint Credit If MC/Visa/Discover Network/American Express OnePoint Credit, within how many days do you submit credit transactions? <input checked="" type="checkbox"/> 0-3 <input type="checkbox"/> 4-7 <input type="checkbox"/> 8-14 <input type="checkbox"/> Over 14 14. Advertising Method (Attach at least one): <input type="checkbox"/> Catalog <input type="checkbox"/> Brochure <input type="checkbox"/> Direct Mail <input type="checkbox"/> TV/Radio <input checked="" type="checkbox"/> Internet <input type="checkbox"/> Phone <input type="checkbox"/> Newspaper/Journals <input type="checkbox"/> Other Marketing Materials required for Mail Order, B to B, Internet over \$1 Million in annual volume. Attach Web Page for Internet Merchant. 15. Your Previous Processor: <u>Bank of America</u> 16. Check Reason For Leaving: <input checked="" type="checkbox"/> Rate <input type="checkbox"/> Service <input type="checkbox"/> Terminated <input type="checkbox"/> Other: _____		Mail / Telephone Order / Internet / Business to Business Information (All Questions must be Answered) 1. What % of total gross sales represent business to business (vs business to consumer): Business to Business <u>30</u> % + Business to Consumer <u>70</u> % = 100% (total sales) 2. What % of payment card sales represent bus. to bus. (vs business to consumer): Business to Business <u>30</u> % + Business to Consumer <u>70</u> % = 100% (total sales) 3. What is the time frame from transaction to delivery? (% of orders delivered in): 0-7 days <u>80</u> % + 8-14 days <u>20</u> % + 15-30 days _____ % + over 30 days _____ % = 100% 4. MC/Visa/Discover Network/American Express OnePoint sales are deposited (check one): <input checked="" type="checkbox"/> Date of Sale <input type="checkbox"/> Date of Shipment <input type="checkbox"/> Date of Delivery <input type="checkbox"/> Other (specify): _____ If date of sale, indicate number of days until product is shipped: _____ 5. List the name(s) and address(es) of vendors from which the product is purchased: Name: _____ Address: _____ City: _____ State: _____ Zip: _____ Phone: _____ 6. Where is the product stored/shipped from? _____ 7. List the name(s) and address(es) of third party, fulfillment organizations, or parties aside from your staff who will assist/participate with the sales, marketing, processing of orders, or shipping of merchandise. Name: <u>WTA</u> Address: _____ City: _____ State: _____ Zip: _____ Phone: _____ 8. In what geographic area(s) will the product be marketed and sold? <u>worldwide</u> 9. List carrier service(s) that will delivery the product: <u>UPS Fed Ex</u> 10. How does the customer order the product? <u>online</u> 11. Does any of your cardholder billing involve automatic renewals or recurring transactions (i.e., cardholder authorizes initial sale only)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Merchant Services, Inc. is a registered ISO/MSP of Wells Fargo Bank, N.A., Walnut Creek, CA.

Client Initials JS

04/13

DBA Name: Premier Cru Merchant #: _____

3. COMPANY HISTORY (Page 2 of 4)

Date Business Started: 1980 Prior Bankruptcies? ☒ No ☐ Yes ☐ Business and / or ☐ Personal

TRADE REFERENCE 1 **TRADE REFERENCE 2**

Vendor Name: _____ Vendor Name: _____

Contact Telephone: _____ Contact Telephone: _____

4. OWNERS / PARTNERS / OFFICERS

OWNER / PARTNER / OFFICER 1 **OWNER / PARTNER / OFFICER 2**

Name: (First, MI, Last) _____ % Ownership: _____ Name: (First, MI, Last) _____ % Ownership: _____

Title: _____ Title: _____

Home Address: (No P.O. Box) _____ Home Address: (No P.O. Box) _____

City: _____ State: _____ Zip: _____ Telephone #: _____ City: _____ State: _____ Zip: _____ Telephone #: _____

Social Security # _____ D.O.B.: _____ DL #: _____ State: _____ Social Security # _____ D.O.B.: _____ DL #: _____ State: _____

City: Alhambra State: Ca Zip: 94507 Telephone #: 925-683-4588 City: _____ State: _____ Zip: _____ Telephone #: _____

Social Security # 569-80-8212 D.O.B.: 7-11-50 DL #: R0869284 State: Ca Social Security # _____ D.O.B.: _____ DL #: _____ State: _____

5. SETTLEMENT INFORMATION

Deposit Bank: _____ ABA/Routing: (9 Digits) _____ Deposit Account #: _____

Community Bank of Alhambra 121142407 165014184

6. EQUIPMENT/THIRD PARTY INFORMATION

Do you use any third party to store, process or transmit cardholder data? ☐ Yes ☒ No

If yes, give name/address: _____

Please identify any Software used for storing, transmitting, or processing Card Transactions or Authorization Requests: _____

Multi-Merchant MID # _____ Multi-Location # _____ of _____

INTERNET GATEWAY: ☐ GlobalGateway.com ☐ Authorize.Net Set-up E-Mail: _____

PC/Internet Software & Version PayPro Flow Quantity 1 ☐ Rent ☐ Lease ☒ Existing

Terminal Model VX510CE Quantity 3 ☐ Rent ☒ Lease ☐ Existing

Terminal Model _____ Quantity _____ ☐ Rent ☐ Lease ☐ Existing

PIN Pad _____ Quantity _____ ☐ Rent ☐ Lease ☐ Existing

Check Reader _____ Quantity _____ ☐ Rent ☐ Lease ☐ Existing

Other _____ Quantity _____ ☐ Rent ☐ Lease ☐ Existing

7. TRANSACTION INFORMATION MerServ1604(ia)

FINANCIAL DATA (Estimate if Never Processed) **WHERE IS SALE TRANSACTED?** (Must = 100%)

Gross YEARLY Sales Volume (Cash + Credit + Debit + Check) \$ see financials Face-to-Face Swiped _____ %

Average YEARLY MC/Visa/Discover Network Volume \$ 500.1 million Face-to-Face Keyed _____ %

Average YEARLY American Express OnePoint Volume \$ 500.000 Internet 100 %

Average MC/Visa/Discover Network Ticket \$ 500 Mail Order _____ %

Average American Express OnePoint Ticket \$ 500 Telephone Order _____ %

(Estimate if Never Processed in Past) \$ 25,000 Total 100 %

Highest MC/Visa/Discover Network Ticket Amount _____

Seasonal? ☒ No ☐ Yes

Months Open: ☐ Jan ☐ Feb ☐ Mar ☐ Apr ☐ May ☐ Jun ☐ Jul ☐ Aug ☐ Sep ☐ Oct ☐ Nov ☐ Dec

DBA Name:

Premier Cru

Merchant #:

B. SERVICE FEE SCHEDULE

(Page 3 of 4)

Accept all MasterCard, Visa & Discover Network Transactions
(presumed, unless any selections below are checked)

See Section 1.9 of the Program Guide for details regarding limited acceptance.

Discover Network Acceptance

- ☐ Opt Out
- ☐ Accept Discover Network Credit transactions only
- ☐ Accept Discover Network Non-PIN Debit trans. only

MasterCard Acceptance

- ☐ Accept MC Credit transactions only
- ☐ Accept MC Non-PIN Debit trans. only
- ☐ Accept PIN Debit transactions only

Visa Acceptance

- ☐ Accept Visa Credit transactions only
- ☐ Accept Visa Non-PIN Debit trans. only

Discount Collected ☐ Daily ☒ Monthly**Authorization & Capture Transaction Fees**

MasterCard, Visa, Discover Network & American Express
Authorization, Capture, Return & Batch Transaction Fee: \$ 0.30 (Per Item)

Voice Authorization \$ 1.95 (Per Item) Voice AVS Fee \$ 2.95 (Per Item)

Electronic AVS Fee \$ 0.10 (Per Item) ARU Fee \$ 1.95 (Per Item)

Miscellaneous Fees

Gateway/Wireless/ MOBILE Trans. Fee \$ <u>0.20</u> (Per Item)	Retrieval Fee (12B Letter) \$ <u>15.00</u> (Per Item)	Monthly Statement Fee \$ <u>10.00</u> (Acct on File)	Chargeback Fee \$ <u>45.00</u> (Per Item)	Wireless/Mobile ROAMDATA Fee (Per Terminal) \$ <u>20.00</u>
Early Termination Fee (See Part II, Section A.3) \$ <u>495.00</u> (One Time Fee)	AH. ACH Acct Fee: (Monthly) \$ <u>5.00</u>	ACH Return: \$ <u>45.00</u>	Annual Fee: \$ <u>59.00</u>	Minimum Monthly Fee: \$ <u>25.00</u>
EBT Food Stamps \$ <u>0.50</u> (Per Item) #:	EBT Cash Benefits \$ <u>0.50</u> (Per Item) #:	STAR Network Annual Fee: \$ <u>6.00</u>		eMerchantView Access Fee \$ <u>8.50</u>
Visa Network Partic. Fee (NPF) <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		Visa NPF Card Present Surcharge \$ <u>0.00</u>		Merchant Club: \$ <u>12.50</u>
Pass MC Acq Support Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass MC Cross Border Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass MC National Acq Brand Usage (NABU) Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass MC Proc. Integrity Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Gateway Fee \$ <u>10.00</u>
Pass Visa Risk ID: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass Visa Acq Proc. Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass Visa Zero of Auth Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass Visa Floor Limit Fee: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Debit Access Fee \$ <u>10.00</u>
Pass Discover Int'l Processing Fee? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass Discover Int'l Service Fee? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Pass Discover Data Usage Charge: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Annual Data Protection Program: \$ <u>134.00</u>	TIN/TFN Invalid \$ <u>7.95</u>

Tiered**Discount Fees (Based on Gross Sales Volume)**

RETAIL		MOTO	
Tier	Discount Rate	Tier	Discount Rate
Visa/MC/Discover Network Qualified Credit	%	Visa/MC/Discover Network Qualified Credit	3.10 %
Visa/MC/Discover Network Mid-Qualified Credit	3.10 %		
Visa/MC/Discover Network Non-Qualified Credit	4.10 %	Visa/MC/Discover Network Non-Qualified Credit	4.10 %
PIN DEBIT			
PIN Debit (Per Item)	\$ 0.50		

Flat

Wright Express: \$ 0.30 (per item)

Voyager: Qual 3.50 % Other Item Rate \$ 0.30 (per item)

Third Party Charges

Miscellaneous Fees	Equipment Lease Term
Application Fee \$ _____	Basic Monthly Payment \$ <u>999.99</u>
Wireless/MOBILE Setup Fee \$ <u>50.00</u> (Per Terminal)	Lease Term (in months) <u>48</u>
Reprogram Fee \$ _____	
Payment Gateway Setup Fee \$ <u>100.00</u>	

Pass Through Interchange - Includes Dues and Assessments

Visa/MC/Discover Network Qualified Credit / Debit 20 %

PIN DEBIT Pass Through Interchange

☒ Pass Through Debit Network Fees (ETC Only) Per Item \$ 10 (per item) Volume Percent 20 %

MerServ1604(1a) **American Express Acceptance** MerServ1604(1a)

☐ American Express OnePoint/Full Service (EDC) or ☐ American Express ESA*/Pass Through and ☒ Existing American Express # 5041706714

☒ Apply ☐ Don't Apply

*American Express will charge either a Flat Fee of \$ 7.95 or a Discount Rate and Transaction Fee directly to the merchant. Retail & Restaurant merchants will be charged an additional 0.30% for non-swiped American Express transactions. An inbound fee of .40% will be applied to any charge made using a card issued by an issuer located outside of the United States. These fees (as applicable) are determined and charged directly by American Express.

American Express

	Rate	Per Item		Rate	Per Item
<input type="checkbox"/> B2B	%	\$ _____	<input type="checkbox"/> Supermarkets	%	
<input type="checkbox"/> Education	%		<input type="checkbox"/> Other Transportation	%	
<input type="checkbox"/> Retail**	%	\$ _____	<input type="checkbox"/> Lodging	%	
<input type="checkbox"/> Independent Gas Station	%		<input type="checkbox"/> Services, Wholesale and All Other	%	\$ _____
<input type="checkbox"/> Restaurant**	%	\$ _____	<input type="checkbox"/> Telecommunications	%	
<input type="checkbox"/> Fast Food Restaurant	%		<input type="checkbox"/> B2B Special	%	
<input type="checkbox"/> Healthcare - Office Based Doctors/Dentists	%		<input type="checkbox"/> Prepaid Card	%	\$ _____
<input type="checkbox"/> Mail Order & Internet	%		<input type="checkbox"/> Prepaid Card Supermarket	%	\$ _____

**0.30% downgrade will be charged for transactions whenever a CNP (Card Not Present) charge occurs. CNP means a charge for which the card is not presented at the point of purchase (e.g., charges by mail, telephone or Internet), is used at unattended establishments (e.g., customer activated terminals), or for which the transaction is key entered.

An inbound fee of .40% will be applied to any charge made using a card issued by an issuer located outside of the United States.

Merchant Services, Inc. is a registered ISO/MSP of Wells Fargo Bank, N.A., Walnut Creek, CA.

Client Initials JF 04/13

DBA Name: Premier Cru

Merchant #: _____

9. SIGNATURES

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Client certifies that all information set forth in this completed Merchant Processing Application is true and correct and that Client has received a copy of the Program Guide [Version MerServ1604(la)] and Confirmation Page, which is part of this Merchant Processing Application (consisting of Sections 1-10), and by this reference incorporated herein. Client further agrees that Client will not accept more than 20% of its card transactions via mail, telephone or Internet order. However, if your Application is approved based upon contrary information stated in Section 7, Transaction Information section above, you are authorized to accept transactions in accordance with the percentages indicated in that section. This signature page also serves as a signature page to the American Express Card Acceptance Agreement appearing in the Third Party Section of the Program Guide, if selected, the undersigned Client being "You" and "Your" for the purposes of the American Express Card Acceptance Agreement. Client authorizes Merchant Services, Inc. and Wells Fargo Bank, N.A. ("Bank") and their Affiliates to investigate the references, statements and other data contained herein and to obtain additional information from credit bureaus and other lawful sources, including persons and companies names in this Merchant Processing Application. Client authorizes Merchant Services, Inc. and BANK and their Affiliates (a) to procure information from any consumer reporting agency bearing his/her personal credit worthiness, credit standing, credit capacity, character, general reputation, personal characteristics, or mode of living, and (b) to contact all previous employers, personal references and educational institutions. Each of the undersigned authorizes us and our Affiliates to provide amongst each other the information contained in this Merchant Processing Application and Agreement and any information received from all references, including banks and consumer reporting agencies. It is our policy to obtain certain information in order to verify your identity while processing your account application.

By signing below, I represent that I have read and am authorized to sign and submit this application for the above entity which agrees to be bound by the American Express Card Acceptance Agreement ("Agreement"), and that all information provided herein is true, complete and accurate. I authorize Merchant Services, Inc. and American Express Travel Related Services Company, Inc. ("AXP") and AXP's agents and Affiliates to verify the information in this application and receive and exchange information about me personally, including by requesting reports from consumer reporting agencies, and disclose such information to their agent, subcontractors, Affiliates and other parties for any purpose permitted by law. I authorize and direct Merchant Services, Inc. and AXP and AXP agents and Affiliates to inform me directly, or inform the entity above, about the contents of reports about me that they have requested from consumer reporting agencies. Such information will include the name and address of the agency furnishing the report. I also authorize AXP to use the reports from consumer reporting agencies for marketing and administrative purposes. I am able to read and understand the English language. I understand that upon AXP's approval of the Application, the entity will be provided with the Agreement and materials welcoming it, either to AXP's program for Merchant Services, Inc. to perform services for AXP or in AXP's standard Card acceptance program, which has different servicing terms (e.g., different speeds of pay). I understand that if the entity does not qualify for the Merchant Services, Inc. servicing program, the entity may be enrolled in AXP's standard Card acceptance program, and the entity may terminate the Agreement. By accepting the American Express Card for the purchase of goods and/or services, or otherwise indicating its intention to be bound, the entity agrees to be bound by the Agreement.

You further acknowledge and agree that you will not use your merchant account and/or the Services for illegal transactions, for example, those prohibited by the Unlawful Internet Gambling Enforcement Act, 31 U.S.C. Section 5361 et seq, as may be amended from time to time, or processing and acceptance of transactions in certain jurisdictions pursuant to 31 CFR Part 500 et seq. and other laws enforced by the Office of Foreign Assets Control (OFAC).

Client certifies, under penalties of perjury, that the federal taxpayer identification number and corresponding filing name provided herein are correct.

Client agrees to all the terms of this Merchant Processing Application and Agreement. This Merchant Processing Application and Agreement shall not take effect until Client has been approved and this Agreement has been accepted by Merchant Services, Inc. and Bank.

Client's Business Principal/Officer

Signature X [Signature] Title President Signature X _____ Title _____
Print Name of Signer: John Fox Date: 5-7-14 Print Name of Signer: _____ Date: _____

Personal Guarantee: The undersigned guarantees to Merchant Services, Inc. and Bank the performance of this Agreement, the American Express Card Acceptance Agreement, if applicable, and any addendum thereto by Client, and in the event of default, hereby waives Notice of Default and agrees to indemnify the other parties, including payment of all sums due and owing and costs associated with enforcement of the terms thereof. Merchant Services, Inc. and Bank shall not be required to first proceed against Client or enforce any other remedy before proceeding against the undersigned individual. This is a continuing guarantee and shall not be discharged or affected by the death of the undersigned and shall bind the heirs, administrators, representatives and assigns and be enforced by or for the benefit of any successor of Merchant Services, Inc. and Bank. The term of this guarantee shall be for the duration of the Merchant Processing Application and Agreement and the American Express Card Acceptance Agreement, if applicable, and any addendum thereto and shall guarantee all obligations which may arise or occur in connection with my activities during the term thereof through enforcement shall be sought subsequent to any termination.

Personal Guarantee
Signature X [Signature] Signature X _____
Print Name: John Fox Date: 5-31-14 Print Name: _____ Date: _____

Accepted By Merchant Services, Inc. Wells Fargo Bank, N.A., 1200 Montego Way, Walnut Creek, CA 94598

Signature X Natalie Castellano Signature X _____
Title: _____ Date: 5/8/14 Title: _____ Date: _____

MerServ1604(la) 10. GRID INFORMATION - INTERNAL USE ONLY MerServ1604(la)

MC CREDIT MPG ID 8-position Alpha/Numeric	VISA CREDIT MPG ID 8-position Alpha/Numeric	DISCOVER NETWORK CREDIT MPG ID 8-position Alpha/Numeric	AUTHORIZATION GRID ID#: _____
MC DEBIT MPG ID 8-position Alpha/Numeric	VISA DEBIT MPG ID 8-position Alpha/Numeric	DISCOVER NETWORK DEBIT MPG ID 8-position Alpha/Numeric	
MC CREDIT TIERED GRID ID 8-position Alpha/Numeric (Client Use)	VISA CREDIT TIERED GRID ID 8-position Alpha/Numeric (Client Use)	DISCOVER NETWORK CREDIT TIERED GRID ID 8-position Alpha/Numeric (Client Use)	USER DEFINED GRID ID#: _____
MC DEBIT TIERED GRID ID 8-position Alpha/Numeric (Client Use)	VISA DEBIT TIERED GRID ID 8-position Alpha/Numeric (Client Use)	DISCOVER NETWORK DEBIT TIERED GRID ID 8-position Alpha/Numeric (Client Use)	